

CODY A. DANKS BURKE

109 Oak Hill Road
Ithaca, NY 14850

cdanksburke@gmail.com
(607) 379-3765

CORNELL UNIVERSITY

- 2022-present **DIRECTOR (previously Acting)** Ithaca, NY
Baker Program in Real Estate | Paul Rubacha Department of Real Estate
- Lead all aspects of Cornell's two-year graduate real estate degree program including admissions/recruitment, student services, curriculum, career development, alumni relations, marketing, and communications.
 - Developing, implementing plan to restructure program's curriculum, location, market positioning.
 - Mentor students and alumni on career management and professional development.
 - Create new approaches to student recruitment, career services, and student services.
 - Cultivate relationships with a broad set of stakeholders.
 - Work closely with department chair, college deans, benefactors to further program goals.
 - Coordinate support from Cornell's admissions, career services, marketing departments.
 - Maintain close relationships with alumni, including Cornell Real Estate Council.
 - Engage with Cornell faculty and staff at all levels to build support for the Baker Program.
 - Use my network to deepen relationships with top real estate firms, prominent executives.
- 2021-present **PROFESSOR OF PRACTICE (previously Visiting)** Ithaca, NY
Paul Rubacha Department of Real Estate
- Academic focus: transactions & deal structuring, real estate private equity, investment management.
 - Teach *REAL 6560 Real Estate Transactions & Deal Structuring*, a graduate-level course examining the commercial real estate transaction process from a practitioner's perspective (4 semesters).
 - Lecture twice weekly to a class of 45, bring real-time transaction examples into classroom.
 - Restructured curriculum to bring it up to date.
 - Recruited leading practitioners to bring their perspectives into the classroom.
 - Teach *REAL 5370 Real Estate Seminar*, a course that brings senior leaders from across the real estate industry to campus to address critical issues in their areas of expertise (6 semesters).
 - Business of Sustainability interdisciplinary theme.
- 2020 **SPECIAL ADVISOR FOR ASSET MANAGEMENT** Ithaca, NY
Direct management of public-private real estate development partnerships.
- Renegotiated ground leases and development agreements for projects at Cornell Tech in NYC.
 - Restructured and modified loan made by Cornell to support these projects.
 - Worked with development partners on opening plans and lease-up strategies.

THE AGNEW COMPANY

- 2021-present **MANAGING DIRECTOR – REAL ESTATE** Portland, OR
Multi-generational family office focused on private investments. Ithaca, NY
- Invest equity and debt into real estate assets and projects.
 - Manage directly held and partnered investments across property types and geographies.
 - Developed new portfolio strategy; source and conduct due diligence on new investments.
 - Restructure distressed investments in office and multi-family; sell underperforming assets.
 - Serve on internal Investment Committee, evaluating investments in all asset classes.

VELOCIS CAPITAL

- 2021-present **STRATEGIC ADVISOR** Dallas, TX
Real estate private equity firm focused on investments in the U.S. Sun Belt. Ithaca, NY
- Lead strategic planning. Develop optimal business and staffing models.
 - Strengthen current and proposed investment strategies.
 - Develop and implement fundraising plan; create new marketing materials, identify prospective investors, coach investment team on prospective investor presentations.
 - Co-developed Diversity, Equity & Inclusion policy.

CORNELL UNIVERSITY INVESTMENT OFFICE

- 2013-2020 **SENIOR INVESTMENT OFFICER (SIO)** NYC and Ithaca, NY
Managed one-fifth of \$7 billion University endowment, outperforming benchmark on a 1, 3, 5, and 10-year basis.
- Extensive experience across all sectors, operations, and human resources. Led teams and served as direct supervisor of dozens over the years.
 - For private and publicly traded Real Estate and Natural Resources: Developed portfolio strategy, originated, structured, and monitored investments. Invested \$1.5 billion in real asset strategies.
 - Sourced and monitored investments across multiple asset classes in strategies such as risk parity, portable alpha/market neutral hedge funds, and distressed debt.
 - Developed and executed valuation-driven rebalancing of liquid real asset accounts.
 - Identified emerging investment managers early in the lifecycle. Led anchor investments in early funds. Advised managers on reporting, governance, investor communication.
 - Led office-wide analyst recruitment program.
 - Represented the Investment Office at quarterly Investment Committee and Real Asset Subcommittee meetings, University Trustee events, and high-level University committees.
 - Additional Projects: ESG framework and monitoring. Asset allocation. Liquidity forecasting/modeling. Fee analysis. Endowment benchmarking. Manager reduction strategy. Endowment liquidity management.
- 2017-2018 **INTERIM DIRECTOR OF INVESTMENT OPERATIONS**
Simultaneous position during Cornell search to fill vacancy, added to SIO responsibilities.
- Developed in-depth knowledge of performance and risk analysis, regulatory compliance, financial audit and accounting, and IT systems implementation.
 - Managed 7-person team in Ithaca while recruiting new Operations team members in NYC. Co-led closure of Ithaca office and build-out of NYC office.
- 2016 **CO-INTERIM CHIEF INVESTMENT OFFICER (CIO)**
Simultaneous position during Cornell search to fill vacancy, added to SIO responsibilities.
- Developed knowledge base in all asset classes. Reviewed investments across portfolio including Private Equity, Private Credit, Real Estate, Real Assets, Hedge Funds, Equities and Fixed Income.
 - Developed understanding of investment operations. Oversaw human resource management. Worked closely with Cornell Trustees and managed 16-person staff.
- 2009-2013 **DIRECTOR** promoted from **ASSOCIATE DIRECTOR**
- Developed and implemented strategy for \$600M Real Estate portfolio. Built out global investments across risk spectrum and across property types.
 - Managed \$1.1B long-only Equity portfolio in US, non-US developed, and emerging markets.
 - Expanded size and diversity of Natural Resources portfolio (built in my Analyst years).
 - Led analyst, summer analyst internship, and MBA fellowship programs.
- 2006-2009 **PRINCIPAL INVESTMENT ANALYST**
- Developed endowment's first Natural Resources investment strategy. Managed (including through the Great Financial Crisis) \$900M equity and debt portfolio in energy, timber, mining, and agriculture. Led evaluation of sustainability and divestment.
- ## **PARTNERSHIP FUND FOR NEW YORK CITY**
- 2002-2004 **ASSOCIATE** NYC, NY
\$100M equity/debt fund investing in high-growth businesses improving NYC.
- Identified, evaluated companies for investment. Conducted market and financial due diligence.
 - Coordinated the New York Bioscience Initiative, a public-private partnership to develop one million square feet of lab space for commercial bioscience companies.

THE JOHN D. AND CATHERINE T. MACARTHUR FOUNDATION

2000- **SPECIAL ASSISTANT TO THE PRESIDENT**
2002 Liaison between President, Board of Directors, and staff.

Chicago, IL

UNITED STATES HOUSE OF REPRESENTATIVES

1996-1999 Deputy Chief of Staff, Office of Congressman Mark Udall
Press Secretary, Office of Congressman David Skaggs

Washington, DC

EDUCATION

- 2006 **CORNELL UNIVERSITY, Johnson Graduate School of Management**
MBA
Bristol-Myers Squibb Leadership Fellow – 18 students with select leadership abilities.
Great Leap Fund Co-founder – student-managed venture capital fund and technology incubator.
- 1995 **UNIVERSITY OF COLORADO AT BOULDER**
BA
International Affairs, emphasis in Latin America.
Sigma Iota Rho International Affairs Honor Fraternity, Golden Key National Honor Society.
President of Farrand Hall student government.
Post-graduate Spanish immersion travel program through Latin America.

PROFESSIONAL AND PERSONAL AFFILIATIONS

Cornell Real Estate Council – annual real estate conference organizing committee
Urban Land Institute
Pension Real Estate Association (PREA)
Limited Partner Advisory Committees for investment managers (numerous)
Cornell University Retirement Plan Oversight Committee
Cornell University Energy Risk Oversight Committee
Harold D. Craft Leadership Program
Wharton Studio Museum Board of Directors
Spanish reading, conversation, and business communication skills

SPEAKING ENGAGEMENTS AND PUBLICATIONS

2024 Modern REIT: Fostering the Development of the New Indonesian Capital - speaker
2023 Cornell ESG Investing Research Conference – panel moderator
Cornell University *PADM 5410 Nonprofit Leadership and Management* – guest lecturer
2016 Cornell Real Estate Conference – panelist
Cornell Johnson MBA Sustainvest Business Pitch Competition – judge
2022, 2023, 2024 Institutional Real Estate Allocations Monitor – contributor